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Takeover of BUKH-Bremen GmbH – RKH advised ALLIANCE MARINE GROUP on the acquisition of one of Germany's leading importers and wholesalers of technical boat equipment.

23 October 201	23	October	2017
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RASCHKE VON KNOBELSDORFF HEISER (RKH) advised Alliance Marine Group on the acquisition of all shares of one of the leading importers and wholesalers of technical boat equipment in Germany.

BUKH Bremen GmbH was founded in 1976 as a subsidiary of Motorfabriken Bukh A/S from Denmark with the company name "BUHK Diesel Vertriebsgesellschaft mbH. Since then it has grown to be one of Germany's leading importers and wholesalers of technical boat equipment to be distributed to commercial and industrial customers as well as shipyards.

In 2009, the present and future managing directors took over the company, which had changed its company name to BUKH Bremen GmbH, through a management buy-out. Since then the business segments have been strategically expanded and now contain 28 representations of leading manufacturers in the yacht- and drive technology sector as well as electronics, clothing and equipment in the leisure, commercial, lifesaving and marine sector.

With nearly 300 employees und over 500 brands, Alliance Marine Group, which is owned by Weinberg Capital Partners, is a national leader in France for technical services for yacht and boat builders as well as spare parts and boating equipment. With the acquisition of BUKH-Bremen, Alliance Marine Group expands its business segment to Germany in the course of its internationalization.

Alliance Marine Group has been advised by a RKH team consisting of Dr. Dominik Ziegenhahn, Dr. Nico Torka, Cornelius Karcher (all Corporate/M&A) as well as Prof. Dr. Christian Möller and Dr. Morten Dibbert (both Tax). The financial and tax due diligence has been conducted by PwC (Hamburg). On the financing, Alliance Marine Group has been advised by Allen & Overy (Paris) and the lenders by Paul Hastings (Frankfurt am Main/London).

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Background

RASCHKE VON KNOBELSDORFF HEISER (RKH) is a Partnership of Lawyers with 12 Attorneys-of-law. The law firm was established in 2005 by a spin-off from Freshfields Bruckhaus Deringer and is today one of the leading corporate/M&A boutiques in Germany. Focusing on high-end legal services the law firm concentrates on advising German and foreign clients in complex corporate matters, corporate transactions and corporate litigation. The firm's clients include well-known family-owned companies, German and international industrial and commercial groups, real estate companies, private equity and venture capital investors and family offices as well as banks and other financial service providers. More information can be retrieved under www.rkh-law.de.

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